

International economic development that fosters broad-based economic growth, raises living standards and creates vibrant communities.

A nonprofit that means business.

ACDI/VOCA retains a grassroots orientation from its beginnings in cooperative development. While we still work people-to-people to increase household income and food security, we also design and implement multidisciplinary economic development projects of significant scale and complexity. We advise decisionmakers as they navigate toward a market-based economy, and we enable organizations, whether enterprises, financial institutions, cooperatives or associations, to manage and finance themselves.

ACDI/VOCA is an industry leader in value chain-oriented poverty alleviation. We have hard-won experience in conflict-affected and fragile states, and proficiency at managing the transition from relief to development. Our innovative approaches to food aid and financial services leverage significant amounts of money and meet the test of the market. Our approaches vary, but we always provide knowledge, opportunities and choices that enable people to live better lives.



Agribusiness

ACDI/VOCA increases agribusiness productivity, growth and competitiveness. We provide management support to farmer organizations to help them achieve scale, coordination and business-savvy skills. To improve productivity, increase food security for vulnerable groups, capture market share and maximize returns, we impart technical skills, market knowledge and innovative technologies. ACDI/VOCA is also specialized in warehouse receipts systems, pro-growth policies and market information systems. We expand contract production, develop branding strategies and help producers, processors and exporters obtain Fair Trade and organic certification and meet global trade standards.

Financial Services

Using an integrated rural development approach, ACDI/VOCA assesses local market demand to close gaps in the finance value chain. We provide financial services to enterprises and households, working with local institutions to help them expand outreach, increase scale and achieve sustainability. Committed to sound industry practices, transpar-

Enterprise Development

ACDI/VOCA increases incomes by improving the productivity and competitiveness of industries in which small firms participate and ensuring that firms benefit from that participation. By identifying growth opportunities and alleviating growth constraints among value chain clusters, we increase firms' incomes, develop mutually beneficial relationships among firms and promote efficient business practices. We also create an enabling regulatory environment and expand access to business services. ACDI/VOCA has become a leader in value chain development through groundbreaking research and development, extensive project implementation and the provision of training worldwide.



“ACDI/VOCA is the premier agricultural development NGO in the world.”

—Andrew Natsios, former USAID Administrator



ent operations and respect for the customer, we also identify and support critical changes that reduce the cost and increase the efficiency of financial intermediation for micro, small and medium-sized enterprises. All our financial institution partners are financially and operationally sustainable. Our approaches include developing or partnering with local institutions, monitoring financial results and portfolio quality, developing local management capacity, diversifying funding, facilitating legal and regulatory changes, introducing new products and applying methodologies such as warehouse receipts and inventory credit.

“There isn’t anything more important to American foreign policy than what you have done.”

—Former U.S. Representative Lee Hamilton speaking at an ACIDI/VOCA event

Community Development

ACDI/VOCA addresses immediate needs for recovery, stability and generation of economic and social capital, but always with an eye to long-term development resulting in poverty



reduction. Our interactive approaches, whether applied to impoverished, fragile and transforming states or complex emergencies, are founded on community-based decision making. Full participation of diverse stakeholders and transparency allow us to mobilize the breadth of local resources to affirm democracy, set priorities, build cohesion, make investments and chalk up socioeconomic gains. Local buy-in also creates empowerment and ownership, and sustains progress. We help communities manage conflict, meet humanitarian needs, rehabilitate infrastructure, provide essential services, develop livelihoods, involve marginal

groups, promote citizen-government interaction and see beneath social issues to address economic ones.

Food Security

ACDI/VOCA's approach to food security empowers vulnerable populations to participate in the global marketplace by ensuring that individuals, households and communities can meet their own basic needs. Employing an integrated strategy, ACIDI/VOCA works at the household and community levels to enhance food availability, increase access to safe and nutritious food, improve utilization of food and foster resiliency to shocks.

What distinguishes ACIDI/VOCA?

Commitment: dedication to our beneficiaries as true partners

Knowledge & Capacity: sound development and business practices adapted to diverse cultures

Sustainability: emphasis on lasting solutions through local ownership and attention to the bottom line

Readiness & Resilience: quick response in emergencies, experience in troubled areas and linkages to long-term economic development

Accessibility & Scale: experience managing large, interactive global projects, including streamlined and convenient LWAs and IQCs

Technical & Management Expertise: from an involved study, to the precise intervention of one expert, to a long-term technical assistance project

Partnerships: leveraging public funding and creating synergies

At a glance

- » Founded 1963
- » 501(c)(3) nonprofit organization
- » \$140 million in total revenue
- » 103 active projects in 40 countries
- » 1,500 employees
U.S. – 170
Overseas – 1,347
- » 300-400 short-term technical consulting assignments per year

ACDI/VOCA can provide a customized mix of resources and methodologies drawn from more than 45 years of experience in over 145 nations.

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